



TROY PARK Tennis & Sports Center

NOVEMBER 2010 NEWSLETTER

About the development of Troy Park Tennis and Sports Center
An Interview with HCTP President

Art Tollick, president of the Howard County Tennis Patrons (HCTP) and the



Art Tollick (far right), HCTP President, along with Donald Dell and Howard County Executive Ken Ulman unveil Troy Park Tennis & Sports Center plans.



Proposed plans for the TPTSC plaza and 6 of the facility's 12 outdoor courts.

driving force behind the development of the Troy Park Tennis & Sports Center (TPTSC) answers questions and provides updates.

What is the current status of the development of the Center?

Art: Howard County starts construction of the access road to Troy Park this month, November 2010. We have the grading permit for the Tennis and Sports Center and we are working diligently to obtain all required financing.

Where are the funds to build the Center coming from?

Art: ?? The Center is a public/private project. Howard County has leased us the land; we are seeking private investments and contributions for construction.

?????????How much has been raised to build the facility?

Art: Over \$1 million has been raised to support the project to date.

HCTP has letters of intent from several corporate sponsors. For example, Pepsi Co. has a \$1 million/5 year agreement with HCTP for exclusive pouring rights at TPTSC. Washington Gas and Electric has offered \$125 thousand to name the education center and provide scholarships for children. HCTP is currently in negotiations for the Center's naming rights, catering, operator and other various amenities. We are actively seeking additional partners.

How much needs to be raised to complete the Center?

Art: The estimated cost of the facility is over \$40 million. We are seeking all levels of contribution, from corporate naming rights, to suites and court sponsors, to engraved benches and bricks. The support of the tennis community is required to make this happen.

Anyone interested in contributing or investing should contact Mike Couch, Fundraising Coordinator for HCTP, at MikeC@troyparktennis.com.

To remain on schedule, when does financing need to be obtained for the project?

Art: We hope to have financing secured by January 2011. This will allow construction to start at the end of January 2011. We are currently in negotiations with various institutions to obtain financing for the project.

What is the projected time line for completion of TPTSC?

Art: If financing is obtained by January, the indoor tennis barn with 12 courts will open in October 2011. If not, the opening is likely to be summer of 2012.



TPTSC plaza and stadium entrance plans.

There is some skepticism regarding the development of TPTSC around the tennis courts. It seems to have been discussed for some years and progress is not visible. Could you address this skepticism?

Art: Progress may not be visible, but it's there! Actually, there has been a great deal of progress, especially within the last year. Years ago, discussions focused on whether to build a tennis center as a private venture or in partnership with Howard County on County-owned park land. HCTP decided to build TPTSC on county-owned land and to operate it as a non-profit facility. This decision slowed the development process since County involvement and approval is required each step of the way.

Exciting progress was made this year on August 27th when Howard County Executive Ken Ulman and I signed the 40-year lease for nearly 14 acres in Troy Park on which HCTP will build Troy Park Tennis and Sports Center.

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Troy Park Tennis | 4725 Dorsey Hall Drive | Suite A | Ellicott City | MD | 21042

